

Job Search Websites:

The #1 Entry Level Job Website

www.collegegrad.com

Economist Jobs

www.econ-jobs.com

Bank Jobs

www.bankjobs.com

Careers in Investment Banking

www.careers-in-investment-banking.com

Professional Organizations:

American Economic Association

www.vanderbilt.edu/AEA/

Association for Social Economics

www.socialeconomics.org

National Assoc. for Business Economists

www.nabe.com

National Council on Economic Education

www.ncee.net

Southern Economic Association

www.southerneconomic.org

Visit USFSP College of Business-Economics Program

http://www.stpt.usf.edu/cob/undergraduate_studies/economics.htm

USFSP College of Arts and Sciences-Economics Program

www.stpt.usf.edu/coas/Economics/index.htm

What You Can Do With a Major In... **Economics**

Half of the US Presidents since 1975 have been economics majors. Evidently, you can do a lot of good with a major in economics. But you can also do a lot of bad: Ken Lay, CEO of Enron, accused of cheating investors out of hundreds of millions, had an Econ Ph.D.

The theory and analysis used in economics are useful and highly valued in business, government, law, and other fields. To see this, look at the *College Majors Handbook* (2004), available electronically on the USF library website. It gives the results of a National Science Foundation survey of over 150,000 college graduates (pp. 69-71). The salary results show that economics majors are among the top 9 in salaries, trailing physics and seven types of engineering (see the link on the next page for a recent update on starting salaries). From the *College Majors Handbook* (p. 198), the most common occupation for economics majors is "Top and mid-level managers, executives, administrators." Since Economic analysis is broadly applicable, it will remain highly valued as you move up the ladder, long after you graduate.

Economic analysis emphasizes logical thought and problem solving. These are very important in the corporate world. This partly explains why the economics major is such a valuable preparation for an MBA degree (see "The Economic Reward for Studying Economics" in *Economic Inquiry*, July 2003). Law, like economics, has a strong basis in logical thought. Maybe that's why the American Bar Association lists economics among those majors seen as the "traditional preparation for law school" (www.abanet.org/legaled/prelaw/prep.html) and why economics majors do so well on the LSAT (Law School Admissions Test). Economics majors have the third highest average score behind only physics and philosophy, two other majors very strong in logic (www.vanderbilt.edu/AEA/students/Careers.htm#law).

At USFSP, the economics major is available through the College of Arts and Sciences and the College of Business (the two programs have the same economics classes, but the other requirements differ).

Areas of Concentration:

Government

Cost Analysis; Intelligence; Foreign Trade Analysis; Public Administration; Transportation Management; Urban Planning

Economic Market Research

Research Analysis; Consulting

Banking & Finance

Credit Lending; Operations; Systems; Trusts; Securities (Sales, Research)

Insurance

Underwriting; Sales; Operations; Claims

Healthcare

Hospital Management; Healthcare Analysis

Other Business Areas

Management; Buying and Purchasing; Human Resources; Hospitality; Sales

Teaching

Possible Employment Settings:

Banks	Savings/Commercial Lending
Brokerage Houses	Business Corporations
Chambers of Commerce	Civic & Taxpayer Associations
Colleges/Universities	Consumer Organizations
Economic Research Firms	Educational Institutions
Federal & State Government	Department of Labor
Federal Reserve System	Fund-raising Firms
Industries	Manufacturing Organizations
Insurance Companies	Investment Firms
Labor Unions	Lobbying Organizations
Market Research Firms	Peace Corps
Personnel Departments	Pharmaceutical Companies
Political Action Groups	Public Schools
Real Estate Firms	Research & Development Firms
Trade Associations	Utility companies

Possible Occupational Opportunities

Actuary	Internal Revenue Collector
Adjuster	Internal Revenue Examiner
Agent/Business Manager	International Trade Economist
Appraiser	Investment Analyst
Asset Manager	Job Analyst
Auditor	Labor Arbitrator
Bank Examiner	Labor Economist
Budget Analyst	Labor Relations Consultant
Business Sales Agent	Labor Union Business Agent
Collection Specialist	Loan Officer/Processor
Compensation Manager	Loan Review Officer
Credit Analyst	Marketing Researcher
Economics Teacher	Securities Trader
Economist	Statistical Analyst
Environmental Planner	Statistician
Financial Analyst	Stock Broker
Forensic Economist	Systems Analyst
Fund-Raising Director	Treasurer, Financial Institution
Insurance Agent/Broker	Underwriter
Insurance Claims Adjuster	Urban/Regional Planner

Career Exploration Websites:

Occupational Outlook Handbook (OOH)
www.bls.gov/oco

O*NET Dictionary of Occupational Titles
www.onetcenter.org/

Career Guide to Industries
www.bls.gov/oco/cg